

## Qualification Framework written examination

### Unit 2: Business and Consumer Legal Frameworks

November 2025

### Guidance for this examination

Please ensure that you indicate clearly at the top of the answer booklet, the law viewpoint from which you will be answering: English, Scottish or Welsh.

The examiners may expect candidates to show knowledge of legislation which is in place but not in force (i.e. has been enacted) and regulations which have been made but are not yet in force, if they are directly relevant to the subject-matter of the examination.

### Examination structure

There are two sections to the examination paper:

**Section A** Consists of six questions.  
Candidates should attempt to answer three questions.  
Total allocation of marks is 30 marks.  
Suggested time allocation is 30 minutes.

**Section B** Consists of four questions.  
Candidates should attempt to answer two questions.  
Total allocation of marks is 70 marks.  
Suggested time allocation is 90 minutes.

Total time allowed – two hours (plus ten minutes' reading time).

### Note:

The Business and Consumer Legal Frameworks paper is a **closed book**; no materials are permitted to be taken into the examination room.

*The examination paper has (five) pages, including this front sheet.*

Section A

Candidates should attempt to answer three questions.

Each question carries ten marks.

Total: 30 marks.

1. Discuss the role and work of the Advertising Standards Authority and how it collaborates with Trading Standards Services to ensure fair and legal advertising. (10 marks)

2. Better Business for All brings together businesses and regulators in local partnerships to identify issues for local businesses and to provide them with support. The toolkit, managed by the Office for Product Safety and Standards, is based on the ten steps taken by effective local partnerships.

What are these ten steps?

(10 marks)

3. Describe the main features of a private limited company and provide two examples of private limited companies. (10 marks)

4. **For English and Welsh candidates only.**

The Regulator's Code states that regulators should have mechanisms in place to engage with those they regulate, citizens and others, to offer their views and contribute to the development of the regulator's policies and service standards.

Outline how Trading Standards Services can comply with this principle under the Code.

(10 marks)

**For Scottish candidates only.**

The Scottish Regulator's Strategic Code of Practice states regulators should communicate effectively with those they regulate, to build relationships and mutual understanding, which helps avoid or mitigate disputes.

Outline how Trading Standards Services can comply with this.

(10 marks)

**Section A continues over the page.**

5. You are preparing to visit a new business to provide them with advice on fair trading law. What factors would you need to consider to ensure you give effective advice to the business, and what resources would you need to take with you? (10 marks)

6. Identify and briefly explain five factors that may affect a business' attitude to compliance. (10 marks)

**Section A total of 30 marks.**

**End of Section A.**

Section B  
Candidates should attempt to answer two questions.  
Each question carries 35 marks.  
Total: 70 marks.

**7. Answer all parts of the question:**

With backlogs in the criminal court system, it is more important than ever for Trading Standards Services to consider the full range of alternative enforcement options available to them, other than taking a prosecution.

(a) Briefly explain whether you agree with the above statement, providing reasons for your answer.  
(5 marks)

(b) Outline five alternative options to enforcement other than a prosecution, which are available to Trading Standards Services.

Using examples, explain when it would be appropriate to use these options.  
(25 marks)

(c) Identify five benefits of regulators working with businesses.  
(5 marks)  
(Total: 35 marks)

**8. Answer both parts of the question:**

(a) Identify the five supporting regulators under the Primary Authority scheme and briefly describe their roles and the areas of regulation that they are responsible for.  
(25 marks)

(b) Identify five advantages and five disadvantages of the Primary Authority scheme.  
(10 marks)  
(Total: 35 marks)

**Section B continues over the page.**

9 **Answer all parts of the question:**

You work for Blankshire Trading Standards and have been asked to set up a new local trusted trader scheme, including a website, to enable consumers to search for traders who provide home improvement services. This is to help support ongoing doorstep crime work that is a priority area for your service.

(a) Explain the impact of doorstep crime on consumers, legitimate businesses and the economy.  
(12 marks)

(b) Identify five checks you would carry out on businesses who may wish to apply to join your trusted trader scheme.

Explain the reasons for carrying out these checks.  
(15 marks)

(c) Briefly describe how you would continue to monitor a business once they became a member of the scheme and why such monitoring would be important.  
(8 marks)  
(Total: 35 marks)

10. Write a briefing note for councillors on five areas of work that Trading Standards Services undertake. In your briefing, include the following information:

- the area of work
- any policy developments in that area
- examples of local, regional or national projects undertaken in this area
- two partnership organisations or enforcers whom Trading Standards may work with in this area of work.

(35 marks)

**Section B total of 70 marks.**

**END OF EXAMINATION PAPER.**